

Connecting fans to your brand

[Ticketmaster.com.au](http://Ticketmaster.com.au) & [Ticketmaster.co.nz](http://Ticketmaster.co.nz)

# Media and sponsorship

Australasia  
2012

bring out the fan in everybody

The Ticketmaster website delivers a uniquely engaged audience and provides the opportunity to associate your brand with high profile events through tailored advertising campaigns.

Communicate with passionate fans as they discover, purchase and attend live events.



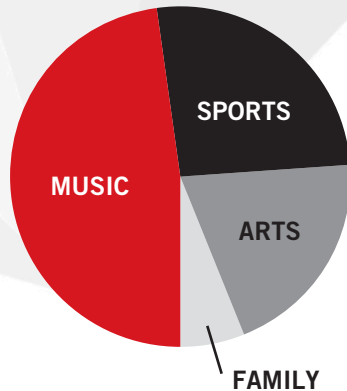
ONLINE AUDIENCE	AUSTRALIA	NEW ZEALAND
Monthly unique visitors	1.6 million	350,000
Monthly visits	2.3 million	500,000
Monthly page views	12 million	2.3 million
Page views per visit	9	8

## DATABASE

Account holders	5 million	800,000
Opt-In Subscribers	3 million	450,000
Monthly sends	12 million	3 million
Average open rate across all	30%	28%

Source: Omniture





Tickets Purchased By Category Breakdown

## MUSIC

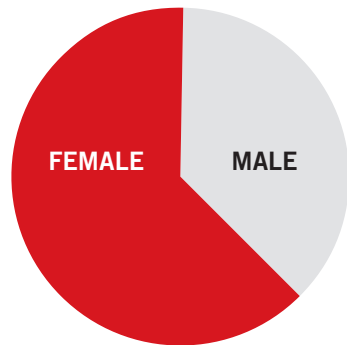
### Young professionals & adults

- 50/50 M/F
- 18-34 & 25-54 years old
- Students, young professionals, young tradies
- Interests include: Fashion, movies and travel
- Heavy communicators via electronics - high live at home skew
- Festivals and intimate club

## ARTS AND THEATRE

### Active affluent

- 65/35 F/M
- 25-54 & 18-34 years old
- Managers, owners, professionals
- Additional: club members, season holders and true sporting fans
- Interests include: Travel, food, restaurants and family
- Additional: Musicals, Comedy, Opera



Gender Breakdown

## SPORT

### Sports fanatics

- 70/30 M/F
- 15-24 & 25-34 years old
- Professionals
- Additional: club members, season holders and true sporting fans

## FAMILY

### Key household influencers

- 70/30 F/M
- 35-54 years old
- Professionals
- Additional: Theme parks, circus, ice tours



Target audiences via event genres and specific events.

## Music

## Sports

## Family

## Arts Theatre Comedy



Coldplay



AFL



Disney



South Pacific



Missy Higgins



Melbourne cup



The Wiggles



King Kong



Parklife



Melbourne Victory



Ben 10 Live



The Russian Ballet



Cliff Richard



Melbourne Tigers



International Airshow



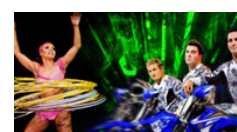
Napoleon Exhibition



Norah Jones



AAMI Classic



Sivers Circus



Jersey Boys

### Stereosonic



Sydney  
Perth  
Melbourne  
Adelaide  
Brisbane

### Event Dates

Sat 24 Nov 2012  
Sun 25 Nov 2012  
Sat 1 Dec 2012  
Sat 1 Dec 2012  
Sun 2 Dec 2012

### Summadayz



Adelaide  
Melbourne  
Gold Coast  
Perth

### Event Dates

Mon 31 Dec 2012  
Tue 1 Jan 2013  
Sat 5 Jan 2013  
Sun 6 Jan 2013

### Big Day Out



Sydney  
Gold Coast  
Adelaide  
Melbourne  
Perth

### Event Dates

Fri 18 Jan 2013  
Sun 20 Jan 2013  
Fri 25 Jan 2013  
Sat 26 Jan 2013  
Mon 28 Jan 2013

### Future Music



Brisbane  
Perth  
Sydney  
Melbourne  
Adelaide

### Event Dates

Sat 3 Mar 2013  
Sun 4 Mar 2013  
Sat 10 Mar 2013  
Sun 11 Mar 2013  
Mon 12 Mar 2013

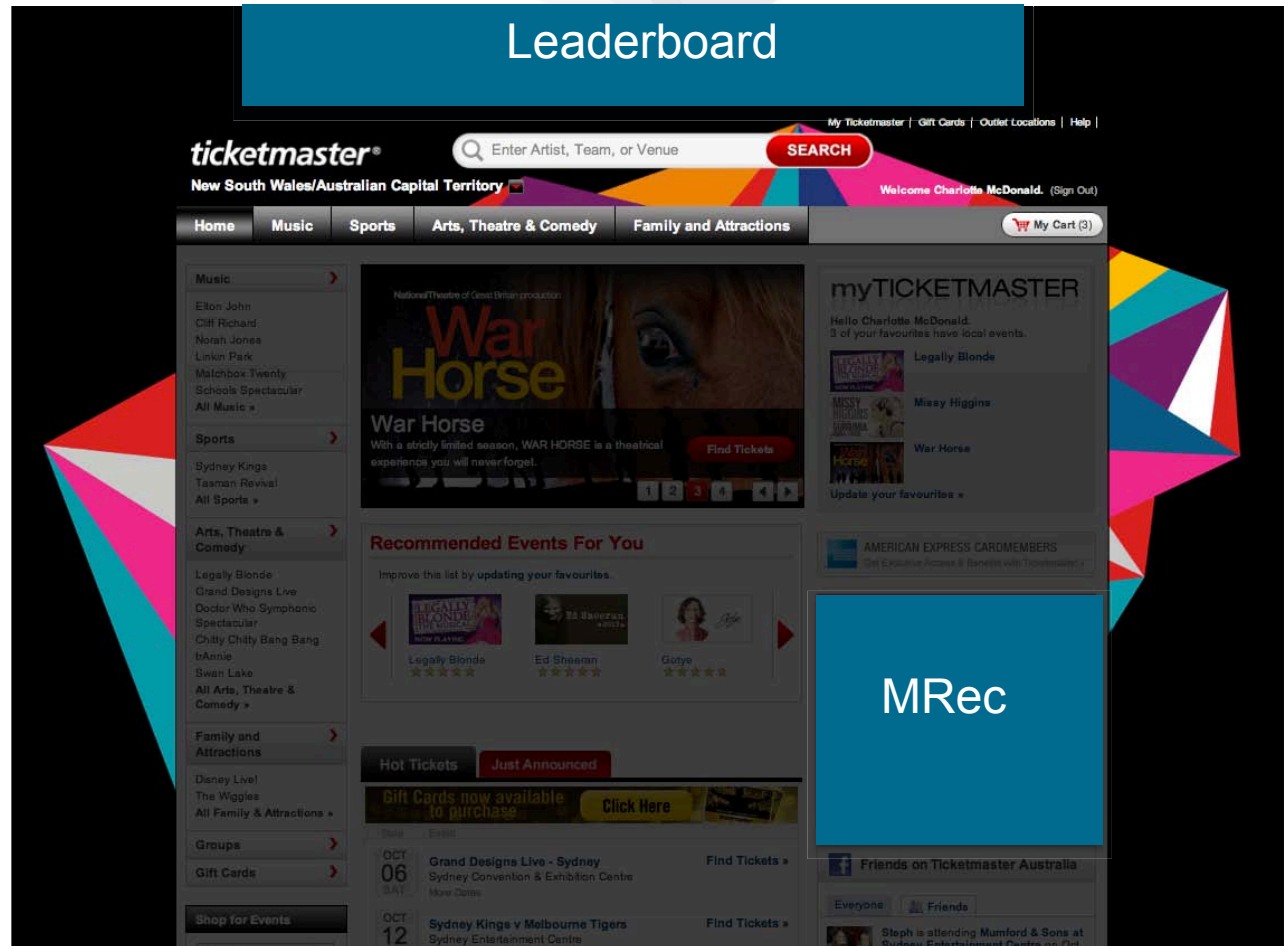


# Display Opportunities

Homepage and  
Discovery Pages

Leaderboard  
728x90

Medium Rectangles  
300x250



# Skyscrapers

**Skyscrapers**  
120x600

**Filesize:**  
Flash 40k  
Back-up Gif/JPG 39k

**Format:**  
Gif, JPG, Flash, HTML

Only appear on a search

The screenshot shows the Ticketmaster website interface. At the top, there's a navigation bar with links like Home, Music, Sports, Arts, Theatre & Comedy, and Family and Attractions. A search bar at the top right contains the word 'soccer'. Below the navigation bar, the page displays search results for 'soccer' in Victoria/Tasmania. The results are organized into a table with columns for City, Event, Location, Date, and a 'Find Tickets' link. The events listed include Melbourne Victory V Melbourne Heart, Melbourne Victory V Wellington Phoenix, and Melbourne Victory V Central Coast Mariners. A large blue vertical banner with the word 'Skyscraper' is overlaid on the left side of the search results.



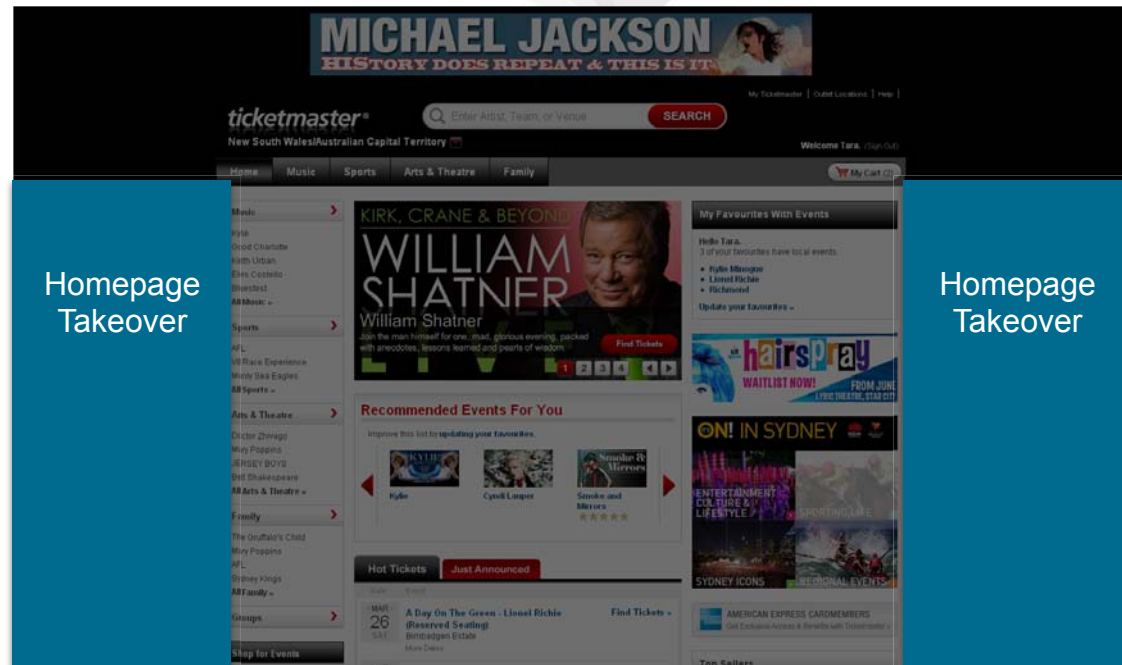
# Homepage Takeover

**Dimensions:**  
1500x800 pixels

**Format:**  
Gif, JPG and PNG (No animation)

**Max File Size:**  
150K

Wallpaper creative should complement the 300x250 MRec when applicable.





# Pushdown

## Dimensions:

Initially 980x77

Expands to 980x415

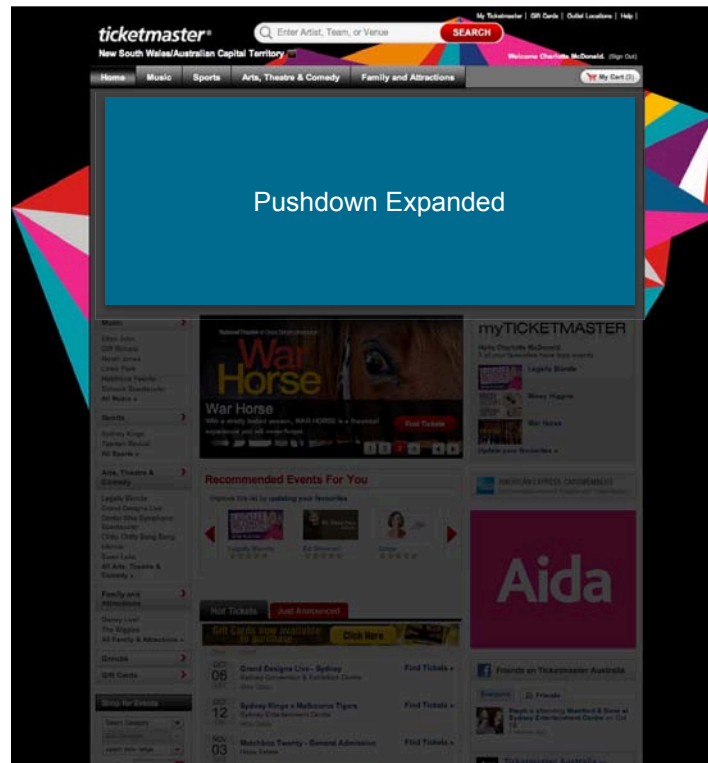
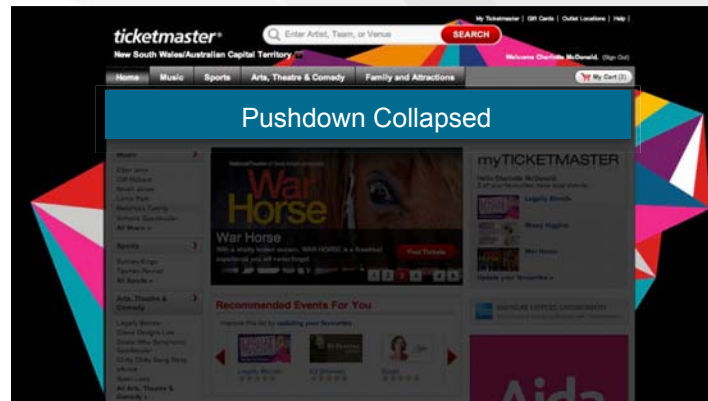
## Served:

3<sup>rd</sup> party only

## Initial load:

40K

Max File Size: 140K

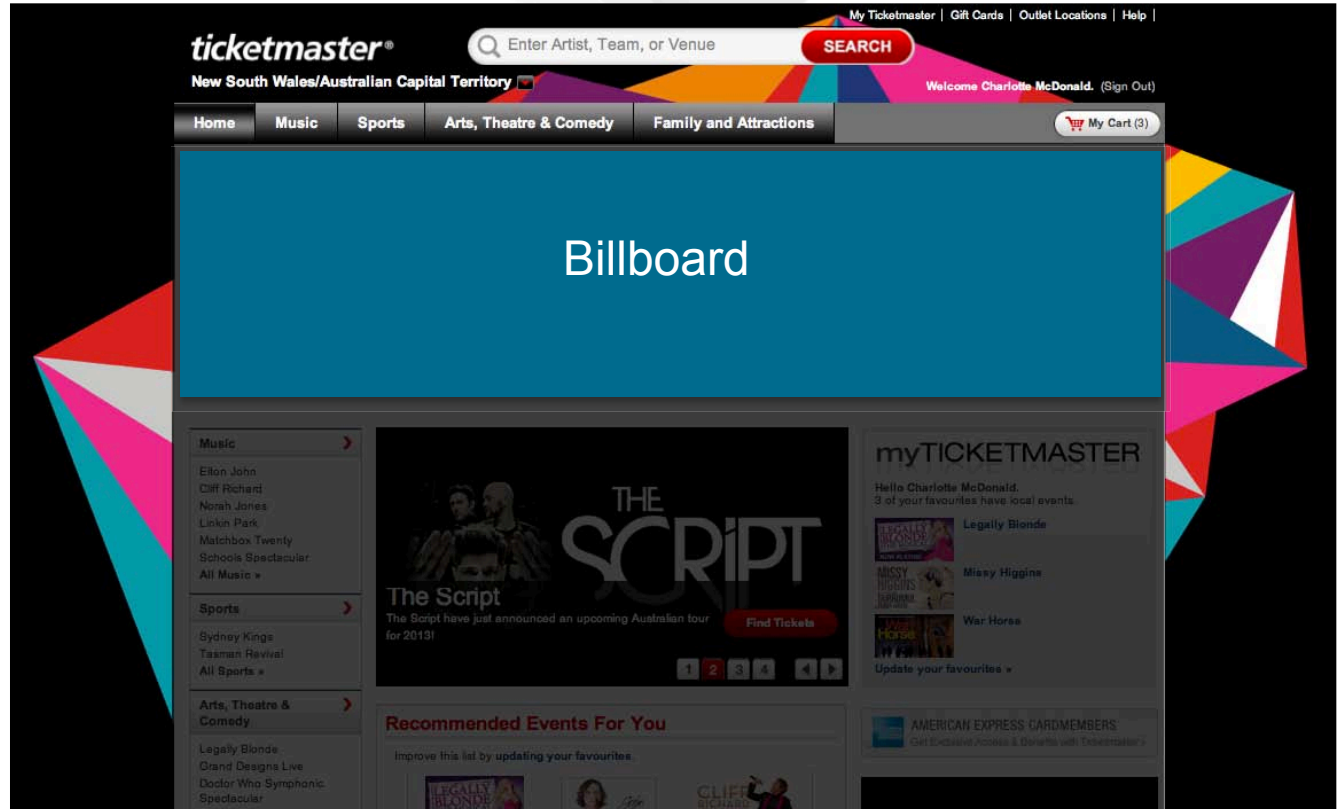


# Billboard

**Dimensions:**  
970x250

**Served:**  
3<sup>rd</sup> party only

**Initial load:**  
40K  
Max File Size: 140K



# Peel Back

Teaser:  
100x100

Peel Back:  
500x500



# Polling Page

Connect with our customer during the search for ticket availability and during the transaction process.

Polling Pages can be secured by Event, Venue, Artist and broken down into National and State regions.

Two sizes available  
**MRec** 300x250 Ad Unit, or  
**Wallpaper** Unit 770x440

Not clickable and must be site served



# Social Media

## Facebook Sponsor Modules

There are two ads (top/bottom) on each Facebook Ticketmaster module on home/section, artist and confirmation pages

Ad units are of varying sizes and non standard

### Homepage:

Top section: 300x35

Bottom Section: 300x60

### Artist Page:

Top Section: 360x40

Bottom Section 360x60

### Confirmation Page:






Top Section: 420x40

Bottom Section: 420x60

**Top Section**

Facebook Friends on Ticketmaster Australia

Everyone Friends

	Dead Can Dance Sydney Opera House - Concert Hall Feb 03, 2013	22540 RSVPs
	Stephen Merchant Theatre Royal Dec 08, 2012	20504 RSVPs
	Matchbox Twenty - Reserved Seating Hope Estate Nov 03, 2012 04:30 PM	13622 RSVPs
	Norah Jones State Theatre, Sydney Feb 15, 2013	13134 RSVPs
	Disney Live! Mickey's Rockin' Road Show Sydney Entertainment Centre Jan 12, 2013 01:00 PM	10822 RSVPs

More Popular Events »

tm Ticketmaster Australia on Facebook


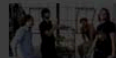



Like You like this.

**Bottom Section**

**Top Section**

Facebook Friends on Ticketmaster NZ

Everyone Friends

	Red Hot Chili Peppers	14043 RSVPs
	The Temper Trap	9591 RSVPs
	Swan Lake	7130 RSVPs
	Greg Johnson	6642 RSVPs
	Dragon	6348 RSVPs

More Popular Artists »

tm Ticketmaster New Zealand on Facebook

Like 7,387

**Bottom Section**



**Alert Suite (CEN)**

TicketAlert emails

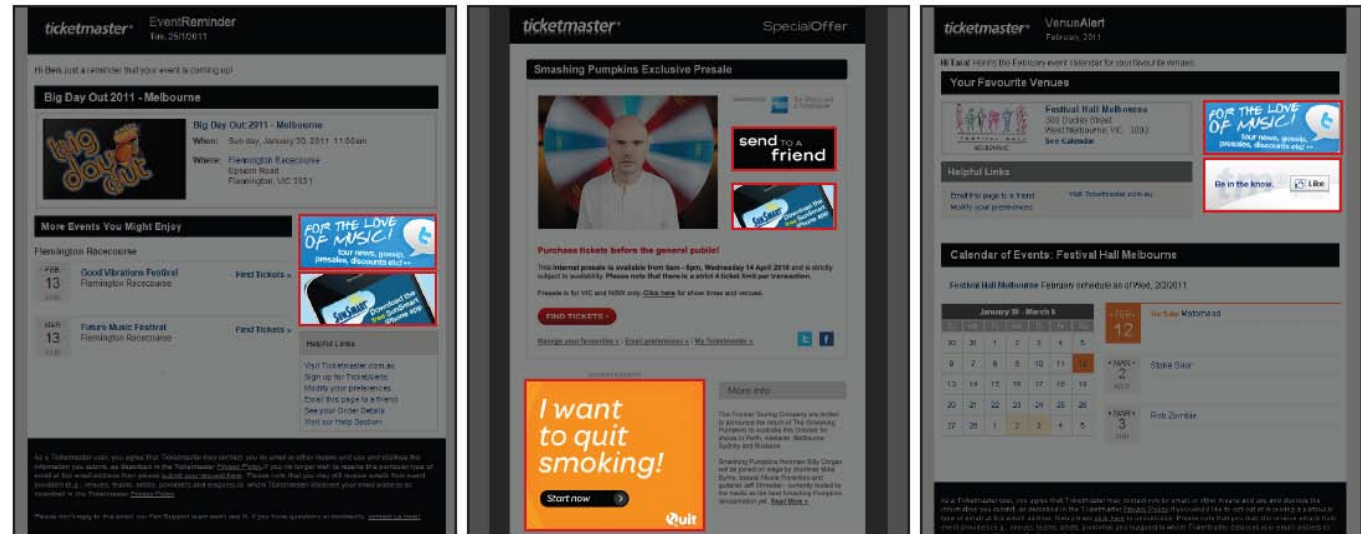
Dedicated emails

TeamAlert emails

PerformerAlert emails

Event Reminder emails

VenueAlert emails

MRec  
300x250**DATABASE****AUSTRALIA****NEW ZEALAND****Account holders**

5 million

800,000

**Opt-In Subscribers**

3 million

450,000

**Monthly sends**

12 million

3 million

**Average open rate across all**

30%

28%

### Fully Branded Customer Journey

Allows brands to connect with fans through the entire customer experience.

### TicketFast

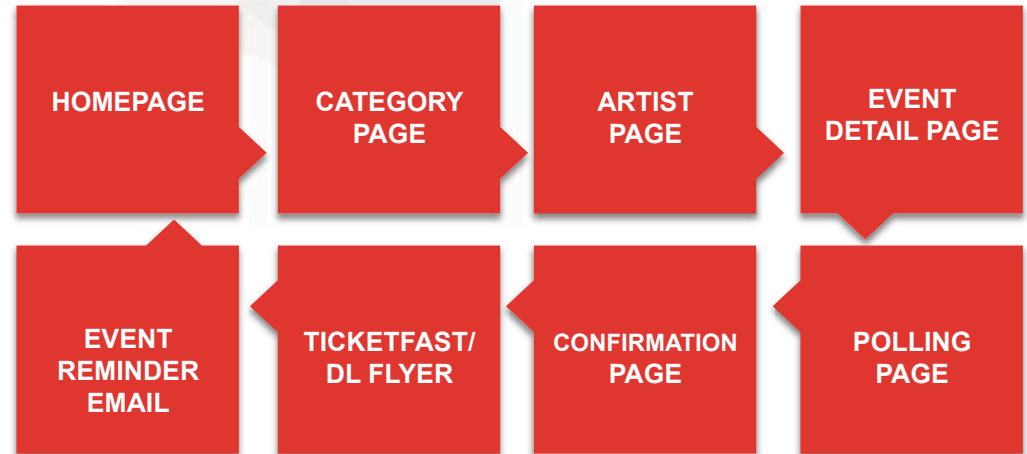
Tickets purchased on line are printed at home and provided branding opportunities

### Flyer Insertion

The Ticketmaster internal ticketing fulfilment program allows for a DL flyer to be delivered with purchased tickets.

### Branded Ticketing Wallets

Physically delivered tickets can be inserted into a fully branded wallet.



**8 touchpoints in the customer journey**

# TicketFast®

Deliver your message on the ticket front.

More than 700,000 e-tickets reach online customers annually.

Targetable by:

Location  
Event  
Artist  
Venue

TicketFast® Ad Tile 2  
276x255



# Flyer Insert

An exclusive direct to consumer showcase for your brand.

The Ticketmaster internal ticketing fulfilment program allows for a DL flyer to be delivered with purchased tickets.

Targetable by:

Location  
Event  
Artist  
Venue



# Branded Ticketing Wallet

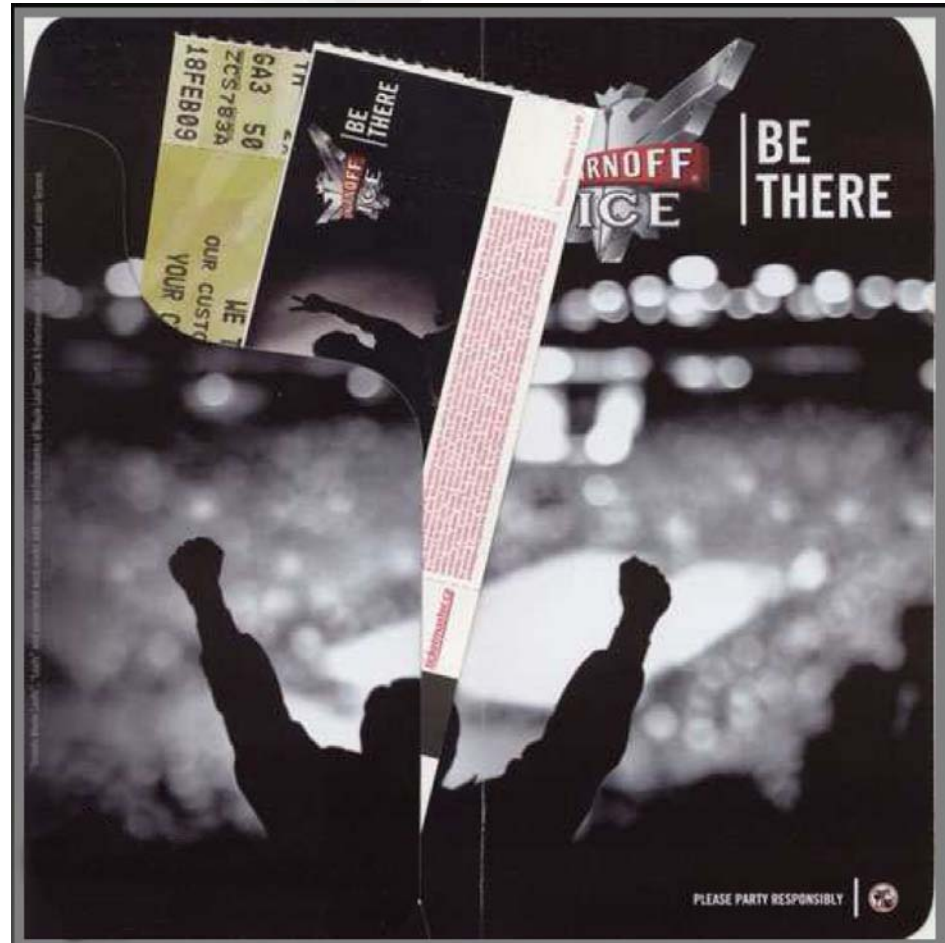
An exclusive direct to consumer showcase for your brand.

**100% OPEN RATE**

The Ticketmaster fulfilment program physically delivers tickets directly to consumers. This allows sponsors to create a branded Ticketing Wallet.

## Targetable by:

Location  
Event  
Artist  
Venue





Ad Unit	Size (px)	Filesize	3 <sup>rd</sup> Party served	File Formats	Expansion dimensions and type	Close Button	Close Button Position	Deadlines
Leaderboard	728 x 90	Flash 40k Back-up GIF/ JPG 39k (40k inital load 80k polite load)	Yes	GIF, JPG, Flash, HTML	MUST EXPAND DOWN - 728x270	[X] & the word Close 20x30px	Bottom Right	GIF/JPG: 3 business days. Rich Media: 5 business days.
MRec	300x250	Flash 40k Back-up GIF/ JPG 39k (40k inital load 80k polite load)	Yes	GIF, JPG, Flash, HTML	300x600 - DOWN or 400x400 - LEFT & DOWN	[X] & the word Close 20x30px	Bottom Right	GIF/JPG: 3 business days. Rich Media: 5 business days.
Double MRec	300x600		Yes	GIF,JPG, Flash, HTML	NA	NA		GIF/JPG:3 business days. Rich Media:5 business days.
Skyscraper	120x600 / 160x600	Flash 40k Back-up GIF/ JPG 39k (40k inital load 80k polite load)	Yes	GIF, JPG, Flash, HTML	MUST EXPAND RIGHT - 400X600	[X] & the word Close 20x30px	Bottom Right	GIF/JPG: 3 business days. Rich Media: 5 business days.
Pushdown	980x77	40k inital load 140k polite load	3 <sup>rd</sup> party only	3 <sup>rd</sup> party only	MUST EXPAND DOWN - 980x415 Design must include 10px of white space at the bottom edge of both the expanded & unexpanded version. Expansion can occur only on user initiated click or rollover/mouse- over. Retract upon rolloff / mouse- off event.	[X] & the word Close 20x30px	Top Right	5 business days
Billboard	970x250	40k inital load 140k polite load	3 <sup>rd</sup> party only	3 <sup>rd</sup> party only	Design must include 10px of white at the bottom edge of the billboard. "Close Ad X" button will collapse 100% of the billboard and leave a "Show Ad" button that will re-display the ad on user click. When a user clicks "Close Ad X" the ad will disappear, page content will push up, and a "Show Ad" button will remain. When a user clicks "Show Ad" the ad will re-appear, page content will push back down, and a "Close Ad X" button will appear on the billboard.	[X] & the word Close Ad - 20x30px	Top Right	5 business days

Ad Unit	Size (px)	Filesize	3 <sup>rd</sup> Party served	File Formats	Expansion dimensions and type	Close Button	Close Button Position	Deadlines
Wallpaper (Not Clickable)	1680x800	150k	No	GIF, JPG (No Animation)	NA	NA	NA	5 business days
Peel Back	Teaser 100x100 Peelback 500x500	Teaser - 20k Peelback - 100k	3 <sup>rd</sup> party only	FLA, HTML	100x100 for the peel animation effect that sits in the corner. Click to Expand. 500x500 for peelback	[X] & the word Close	NA	5 business days
Polling page Wallpaper unit (Not Clickable)	770x440	50k	No	GIF, JPG, PNG (No Animation)	NA	NA	NA	5 business days
Polling page MRec (Not Clickable)	300x250	25k	No	GIF, JPG, PNG (No Animation)	NA	NA	NA	5 business days
TicketAlert MRec	300x250	25k	No	GIF, JPG (No Animation)	NA	NA	NA	3 business days
Tickfast Ad Tile 2	276x254	150k	No	EPS Vector Art	NA	NA	NA	5 business days
Homepage	300x35 300x60	25k	No	GIF, JPG (No Animation)	NA	NA	NA	5 business days
Artist Page	360x40 360x40	25k	No	GIF, JPG (No Animation)	NA	NA	NA	5 business days
Confirmation Page	420x40 420x60	25k	No	GIF, JPG (No Animation)	NA	NA	NA	5 business days

# General Guidelines

## Flash Ads – back up jpg/gifs must be submitted

- Flash version 9 or below
- Frame rate no more than 31fps
- File size cannot exceed 40k
- Animation no longer than 15 seconds

## Video/Audio (only served via 3rd Party)

- In-banner video can be host-or-user initiated up to 15 seconds and must have standard controls (i.e. play/pause, audio/mute, and stop).
- All audio must be user initiated.
- Where applicable, the “ON/OFF”, “STOP/PLAY”, and “CLOSE” button must be prominent and obvious.
- Three loop maximum, total animation time for all loops combined cannot exceed 15 seconds. Also, ads may not employ persistent rapid/“strobing” animation of any graphic, copy, or background element(s).

## Expandable Units

- All expandable units must be third party served.
- Banner expansion must be user-initiated via click or mouseover.
- Maximum number of panels for expandable ads is four.
- Method of expansion and un-expansion must be the same. (i.e. mouse-over or click)
- Host Initiated — Max length 15 seconds and must have standard controls
- Mouseover expansion hotspots - To minimize accidental expansion, “hotspots” must be clearly identified; cannot exceed 33% of ad space; horizontal “hotspots” cannot exceed 50% of horizontal pixel length; vertical “hotspots” cannot exceed 50% of vertical pixel length.
- User expansion - Hotspots should be marked with appropriate call to action (mouse over or click)
- “Close X” button – A mandatory “CLOSE X” button(s) must be prominent and obvious for expandable banners initiated by a user. Close button font size must be 11 pixels, bold text, and 4 pixel padding around the text.

## Testing

- All creative is subject to testing and approval by Live Nation Entertainment
- All creatives must function uniformly on both Mac and PC platforms as well as multiple browser versions of Chrome, Internet Explorer, Firefox and Safari. If the rich media creatives will not display properly in some browsers, a default GIF/JPG will be shown.

## Approved third party vendors and server

- Atlas
- Bluestreak
- Dart/DoubleClick
- Dynamic Logic
- Eyeblaster
- Eyewonder
- Klipmart
- Mediaplex
- Pointroll

## Third-party Advert Tags

### Cache busting

- Any adverts sent via Tags should be cache busted or allow a time stamp to added the third-party tags.

If not already added, instructions on implementation of the time stamp (and ideally click tracking) should be included with the tag.

If necessary Live Nation Entertainment is happy to liaise with a Third-party company to ensure that the time stamp functions correctly on the site

### Performance

- Any creative that delays load time or fails to appear on Live Nation's Network sites will be pulled immediately.

Third-party tags must serve a default GIF/JPG for browsers that do not support rich media, JavaScript.

Any creative not conforming to Live Nation's advertising specifications will not be placed online and will result in delayed start dates.

# **Ticketmaster.com.au & Ticketmaster.co.nz**

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